

Corporate Partnerships Volunteer

Purpose

To help develop deeper relationships with companies that may wish to support the charity through fundraising, donations, staff engagement or longer-term partnerships.

Key responsibilities

- Identify companies with links to education, child welfare, international development, the Philippines or local community giving.
- Prepare simple introduction emails or briefing notes.
- Suggest staff fundraising ideas, workplace talks or charity-of-the-year opportunities.
- Encourage match funding, payroll giving or company donations where appropriate.
- Support follow-up with corporate contacts and help maintain relationships.
- Work with the charity to develop partnerships that are realistic, respectful and manageable.

Person specification

- People with professional networks, corporate experience or business development skills.
- Confident making new introductions and following up politely.
- Able to present the charity clearly and professionally.
- Organised and able to keep simple records of contacts and next steps.
- Understands the importance of building relationships over time.

Time commitment

Flexible. Usually a few hours a month, with more time possible when a promising partnership is developing.